



# FY 2008 TOTALS

# New Mexico District Loan Activity

Lender	No. Loans	\$ Volume
<u>7(a) Loan Activity</u>		
First Community Bank	41	\$6,708,800
Wells Fargo Bank	40	\$12,372,800
Western Commerce Bank	29	\$6,335,800
Innovative Bank	27	\$440,000
Bank of Southwest	26	\$4,200,300
Compass Bank (includes former State Natl Bank loans)	20	\$2,488,500
Mountain America Federal Credit Union	13	\$355,000
Capital One	12	\$505,000
Bank of America	11	\$247,800
The First National Bank (Artesia)	9	\$3,237,600
New Mexico Bank & Trust	9	\$1,047,200
CIT Small Business Lending	8	\$3,666,000
Century Bank	8	\$450,000
Western Bank (Alamogordo)	7	\$567,700
The Bank of Clovis	6	\$2,101,500
Bank of the Rio Grande	6	\$478,000
Superior Financial Group	6	\$40,000
Wachovia SBA Lending, Inc.	5	\$3,921,300
My Bank	5	\$1,920,000
Lea County State Bank	5	\$521,900
First Savings Bank	4	\$1,106,900
Western Bank of Clovis	3	\$1,783,747
Pioneer Bank	3	\$954,300
Citizens Bank of Las Cruces	3	\$600,000
Community 1st Bank Las Vegas	3	\$310,000
Small Business Loan Source	2	\$1,079,000
Vectra Bank Colorado	2	\$400,000
Banco Popular North America*	2	\$150,000
Bank of Albuquerque	2	\$141,500
United Bank of El Paso Del Norte	2	\$40,000
Mission Oaks National Bank	1	\$2,000,000
Mountain 1st Bank & Trust Company	1	\$1,750,000
Excel National Bank*	1	\$1,700,000
Nara Bank	1	\$1,150,000
Wilshire State Bank	1	\$532,000
Temecula Valley Bank	1	\$519,800
Newtek Small Business Finance*	1	\$516,000
Merchants Bank of California, NA	1	\$515,000
Mutual of Omaha Bank*	1	\$371,700
Bank 1st*	1	\$350,000
Horicon Bank*	1	\$350,000
UPS Capital Business Credit	1	\$283,000
Lehman Bros*	1	\$256,500
Bank of the West*	1	\$252,000
Comerica Bank	1	\$205,000
Community South Bank	1	\$185,000
Millennium State Bank of Texas	1	\$175,000
First National Bank of Ruidoso	1	\$111,504
America First Federal Credit Union*	1	\$25,000
<b>Totals</b>	<b>338</b>	<b>\$69,418,151</b>

\*First Appearance in Rankings this FY



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## New Mexico District Loan Activity

Lender	No. Loans	\$ Volume
<u>504 Loan Activity - CDC Participation</u>		
Capital CDC	33	\$15,463,000
Enchantment Land CDC	29	\$17,704,000
Business Development Finance Corporation	1	\$1,613,000
Mountain West Small Business Finance	1	\$111,000
<b>Total</b>	<b>64</b>	<b>\$34,891,000</b>
<u>504 Loan Activity - 3rd Party Lender Participation</u>		
First Community Bank	13	\$8,105,198
Citizens Bank of Las Cruces	6	\$2,368,327
New Mexico Bank & Trust	5	\$1,685,133
Ironstone Bank	4	\$1,875,232
Bank of America	3	\$2,211,320
First National Bank of Santa Fe	2	\$2,296,000
Western Commerce Bank	2	\$2,032,497
Bank of the Southwest	2	\$752,814
Los Alamos National Bank	2	\$649,500
Charter Bank*	1	\$7,630,824
Wachovia Securities, Inc.	1	\$3,995,000
Sterling Bank	1	\$3,967,200
Millennium State Bank of Texas	1	\$2,252,600
Western Bank (Lordsburg)	1	\$1,881,612
Bank of the West	1	\$1,794,550
The Bank of Las Vegas*	1	\$1,595,000
Hanmi Bank	1	\$1,300,000
Community South Bank	1	\$1,057,950
Compass Bank*	1	\$1,025,127
Lehman Bros	1	\$825,000
Century Bank	1	\$812,500
The First National Bank (Artesia)	1	\$762,500
US NM Federal Credit Union	1	\$676,000
The Bank of Clovis	1	\$600,000
Bank 34 (formerly Alamogordo Federal)	1	\$582,750
Lea County State Bank*	1	\$341,000
Pinnacle Bank	1	\$317,500
Bank of the Rio Grande	1	\$236,250
Peoples Bank*	1	\$225,000
Main Bank	1	\$170,750
WEBBank	1	\$150,000
Pioneer Bank	1	\$135,500
Sunrise Bank of Albuquerque	1	\$115,441
My Bank	1	\$86,294
<b>Total</b>	<b>64</b>	<b>\$54,512,369</b>

<u><b>TOTAL SBA RELATED LOAN ACTIVITY</b></u>		
7(a) Loans	338	\$69,418,151
504 Loans - CDCs	64	\$34,891,000
<b>SBA NM LOAN TOTAL</b>	<b>402</b>	<b>\$104,309,151</b>
504 Loans - 3rd Party Lenders		\$54,512,369
<b>TOTAL NM CAPITAL</b>		<b>\$158,821,520</b>

\*First Appearance in Rankings this FY